

# Performance Management Dashboards

Business Intelligence solutions delivered by **ADVANCED COMPUTING, INC.**

**Rockland CAT** **ADVANCED COMPUTING, INC.**

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	Actual	Target	Status	Time Reporting	Person Responsible
Gross Margin	26.37	26.50	Red Down Arrow	Fiscal YTD	Tasnn Morales
Emergency Service Fee	1.11	1.04	Yellow Up Arrow	Fiscal YTD	Paula Kern
Moving Turnover	6.57	4.7	Green Up Arrow	Rolling 12	Paula Kern
Total Fill	68.11	79	Red Down Arrow	Rolling 12	Derek Austin

**Trend Chart - Gross Margin**

Legend: Actual - Summary (Blue), Budget Act (Red), PY Act (Green)

Account Dimension Ac..	Actual - Sum..	Act % Sales	Budget Act	PY Act	PY % Sales
SALES	22,416,271	100.00%	19,263,201	22,015,756	100.00%
COST OF SALES	15,471,075	69.02%	13,321,546	15,805,386	69.27%
GROSS PROFIT	6,945,196	30.98%	5,941,655	7,010,370	30.73%
EXPENSES	5,137,142	22.92%	4,868,595	4,867,292	21.33%
PROFIT AFTER DIRECT	1,808,055	8.07%	1,073,060	2,143,078	9.39%
CORPSTRIND		0.00%	4		0.00%
PROFIT BEFORE TAX	1,784,367	7.96%	1,390,566	2,416,362	10.59%
TAX EXP	792,260	3.53%	632,423	989,828	4.34%
NET INCOME	992,107	4.43%	758,143	1,426,534	6.25%

**Monitor business drivers that impact performance and growth.**

Gain immediate access to relevant information to achieve budgeted targets and adapt to changing market conditions.

**Schedule a Demonstration**  
 847-498-6660  
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**Better Information, Better Decisions**

Dashboards enable daily measurement to align operations with strategic direction.

**Evaluate for Yourself**  
 Using a slice of your data, we'll build a sample dashboard for you to evaluate.

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